



To create more engaging, authentic experiences and build new services that empower and excite customers, established banks must become more connected across every function, increasing agility and responsiveness, and identifying and expanding services that are most relevant to employees, customers and the planet.

ING is committed to becoming a truly global bank while retaining a focus on local and individual customer engagements. In a changing business landscape however, banking services must evolve beyond their current boundaries to stay ahead of changing markets, customers and regulations.

At NTT, we have been supporting ING's strategy for over 15 years, partnering on global and country level to translate your business needs into effective, strategic solutions that ensure consistent performance, agility and operational excellence.

We're also proud of our work in supporting both the retail and wholesale divisions as well as our collaboration with several units of ING Business Shared Services.

We can help you **reimagine the future of banking** Together, we can enact purposeful change and **deliver more sustainable, responsible** and truly connected operations.

We accelerate delivery at local and global level while enhancing your agility and customer engagement across every touchpoint. With a new kind of agile infrastructure, we can create new experiences and build better services.

We believe that when we work closely together, everything can be interconnected so that we can help you evolve beyond banking.

## Banking beyond boundaries

Together, we can scale delivery across the entire bank, as well as within each geographical location and business unit. We'll support your goals for open, scalable, borderless banking.

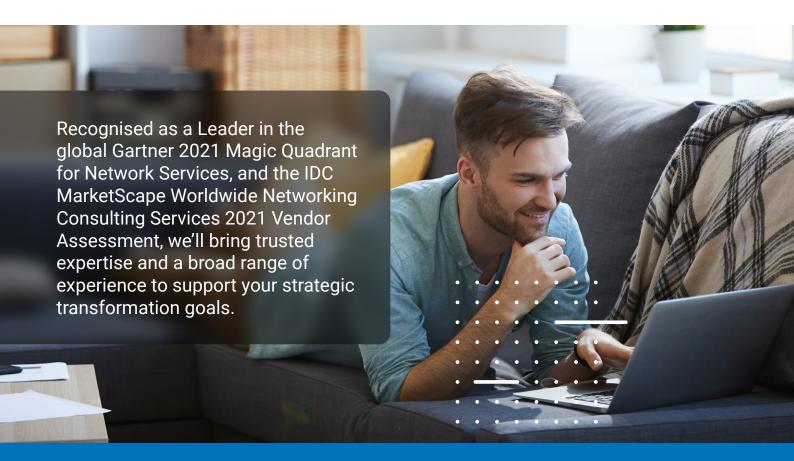
By working closely together, we'll enable a more connected future, accelerating business transformation through an industry-leading digital backbone, a secure multi-cloud platform, and a broad portfolio of global services.

We can create an enhanced employee experience, helping to create a secure, unique environment where your employees have the technology they need to thrive. We will roll out a framework for secure-by-design operations, including a dedicated security operations centre, IT centre of excellence and IT team augmentation.

The result? We'll help drive your digital acceleration, create more intelligent hybrid workspaces and support your tech modernisation.

Connections matter now more than ever, they are what bring together your people, systems, processes and partners. And we're perfectly placed to enable ING to become better connected, maximizing cross-enterprise infrastructure, while delivering personalized, unique experiences to customers.

By aligning our capabilities to your local-global requirements, we can support you in delivering on your strategic priorities and technology ambitions for innovation. And we'll help simplify contract and vendor relationships while increasing business simplification and delivering on performance KPIs and product ROI.





## An interconnected approach across infrastructure, operations and IT

As your Global Technology and Infrastructure Accelerator, we can deliver next-generation, end-to-end infrastructure to help realize your goals for differentiated and personalized customer and employee experiences, secure-by-design operations, and scalable and faster innovation. We'll do this by helping you:



Migrate to hybrid cloud more easily to enable simplified, adile innovative

to enable simplified, agile, innovative, and customer centric operations



Achieve higher levels of operational agility and responsiveness supporting you in defining, developing and scaling new services more rapidly



**Realise higher business efficiency** and performance excellence and enable you to deliver more customised products



**Create richer customer experiences** to drive more unified journeys and enhance customer acquisition and retention



**Realise secure-by-design digital solutions** and embed intelligence-driven security across your banking operations



Ensuring every aspect of migration, integration and infrastructure is secure and de-risked, improving CTI ratios and cost across IT

What our clients say about us:

"The right balance between skill and the ability to execute, but also **shared culture, trust, and a common vision**."

Oliviier Vansteelandt, CIO, AXA Luxembourg

## Helping you realise your goals and vision more effectively

We support your mission to have a more connected approach for global and local infrastructure across networking, data and security. We can help accelerate change across lines of business while allowing you to be truly agile, responsive and independent.

We're the perfect partner to help ING reimagine the future of banking because we:



Can unify solutions at every level, creating highly flexible global, regional and local agreements to meet your evolving strategies



Have expert teams and partnerships in over 80 countries so you can always access the right experts and technology



Have long-standing partnership agreements with leading tech providers including AWS, Microsoft, Cisco, Palo Alto and Google



Can connect end users with data centres, cloud and applications, independent of devices and compute infrastructure in a secure way



Bring strength in network services and security with an approach that suits your strategic and technological requirements



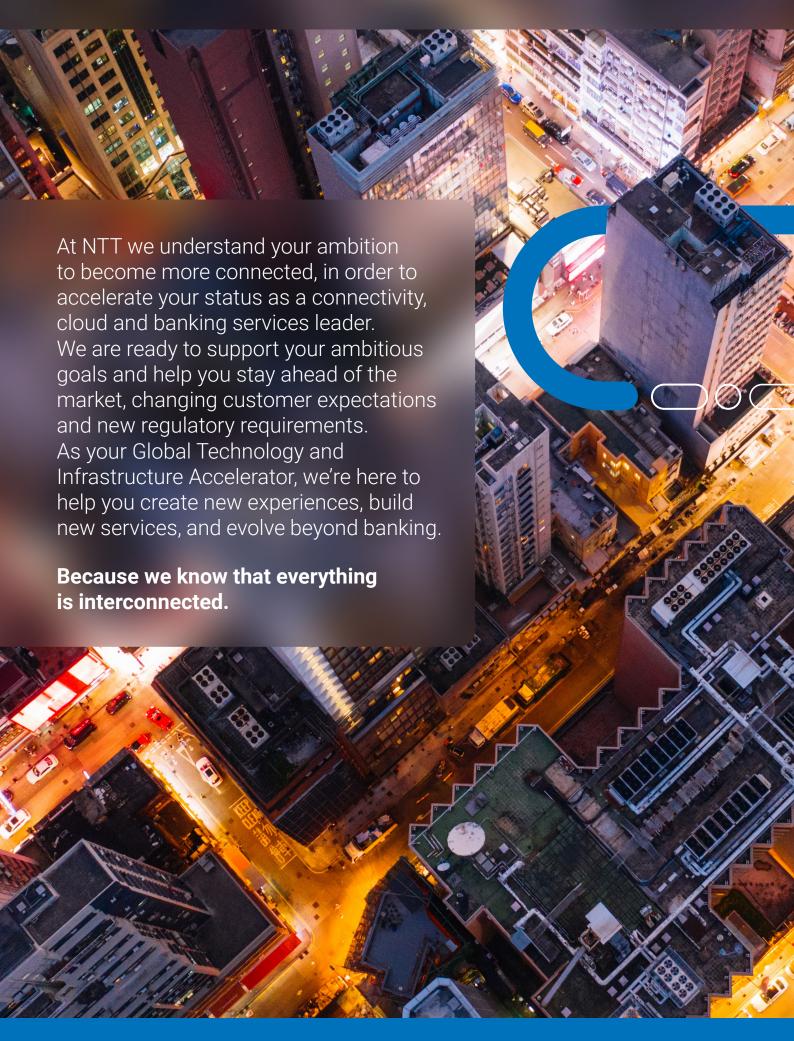
Are recognised by Gartner and IDC for our leadership in Networking, Application Security, Colocation and Interconnectivity



Can help you plug into and leverage an end-to-end 'digital backbone' so you get truly flexible, agile, future-proof, 'go anywhere' digital capabilities



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